



DoorDash Flexible Partnership Plans

There's no one-size-fits-all solution for helping restaurants thrive — that's why DoorDash offers a Partnership Plan enabling restaurants to choose the specific services they need at the price point they can afford.

Local merchants can choose a plan with a delivery commission rate starting as low as 15% and can add -on the products that best suit their businesses at various tiers of service.

Inspired by feedback from local partners, the plans expand the accessibility and affordability of delivery services while restaurants meet the challenges of a post-pandemic world.

75%
of restaurants agree that DoorDash has allowed them to reach new customers

Basic

DoorDash at the lowest cost

Let customers order from you on DoorDash and add marketing programs when you need them.

Your Cost

15%

Delivery Commission

6%

Pickup Commission

Credit card processing included

Key Benefits

- ✓ Reliable and fast delivery with DoorDash
- ✓ Access to high-value customers with DashPass
- ✓ A bigger delivery area to reach more customers
- ✓ Accept at least 20 orders per month or pay zero commissions*

Plus

More sales with DashPass

Increase sales and reach our most loyal and frequent customers with DashPass.

Your Cost

25%

Delivery Commission

6%

Pickup Commission

Credit card processing included

Key Benefits

- ✓ Reliable and fast delivery with DoorDash
- ✓ Access to high-value customers with DashPass
- ✓ A bigger delivery area to reach more customers
- ✓ Accept at least 20 orders per month or pay zero commissions*

Premier

The most orders and new customers

Maximize sales with the biggest delivery area, DashPass, and more. Backed by our Growth Guarantee.

Your Cost

30%

Delivery Commission

6%

Pickup Commission

Credit card processing included

Key Benefits

- ✓ Reliable and fast delivery with DoorDash
- ✓ Access to high-value customers with DashPass
- ✓ A bigger delivery area to reach more customers
- ✓ Accept at least 20 orders per month or pay zero commissions*

Included with every plan

Storefront by DoorDash



Let customers order delivery and pickup on your website. Storefront is commission-free and uses your branding and logo.

Your Cost

No commissions

Pay just 2.9% + 30 cents per order for credit card processing. No commissions, monthly fees or set-up fees.



*Complete at least 20 orders per month or DoorDash will refund your commission costs for that month. Partners are eligible for this rebate if they are on the Premier plan or certain custom rates and if (1) they cancel fewer than 5 orders that month and (2) maintain "open hours" on DoorDash for 90% of the Store Hours that they have set in the Merchant Portal.